



PROS EXPORTING INFORMATION

1. Overview

Software and related services and technologies offered by PROS are subject to U.S. export rules known as the Export Administration Regulations (EAR) and enforced by the U.S. Department of Commerce Bureau of Industry and Security (BIS). More information on BIS' controls can be found here: <https://www.bis.doc.gov/>.

Additionally, the Office of Foreign Assets Control (OFAC) of the U.S. Department of the Treasury administers and enforces economic sanctions against certain countries and regimes, terrorists, and other threats to U.S. national security, foreign policy or economic interests. The following is a link to OFAC's website: <https://ofac.treasury.gov/>.

Other U.S. federal departments and foreign national governments also regulate and control exports of products, technologies, and services.

It is PROS' policy to comply with the EAR and other export control and sanctions laws applicable to it and its products, services, and technologies. PROS provides product export control classification numbers (ECCNs) on this web page in furtherance of such policy and to assist our customers in complying with U.S. export control and sanctions laws.

2. PROS ECCN Matrix

Product	ECCN	CCATS
Dynamic Ancillary Pricing (DAP)	EAR99	N/A
PROS Contribution Management System (CMS)	EAR99	N/A
PROS Digital Retail	EAR99	N/A
PROS Dynamic Offers	EAR99	N/A
PROS Group Sales Optimizer (GSO) Advantage / Essentials / Ultimate	EAR99	N/A
PROS Integrate*	EAR99	N/A
PROS Market Valuation Module (MVM)	EAR99	N/A
PROS Opportunity Detection	EAR99	N/A
PROS Pricing Cache	EAR99	N/A
PROS Real-Time Dynamic Pricing (RTDP) Advantage / Ultimate	EAR99	N/A
PROS Real-Time Inventory Connector (RTIC)*	EAR99	N/A
PROS Real-Time Partner Availability (RTPA)*	EAR99	N/A
PROS Real-Time Pricing Engine (RTPE)*	EAR99	N/A
PROS RM Advantage / Essentials	EAR99	N/A
PROS RM Essentials Network Add-On	EAR99	N/A
PROS RTDP Advantage / Ultimate Add-On*	EAR99	N/A
Rental Optimizer	EAR99	N/A
Sales Agreements Add-On*	EAR99	N/A
Smart Configure, Price, Quote Advantage / Essentials	EAR99	N/A
Smart Price Management	EAR99	N/A
Smart Price Optimization	EAR99	N/A
Smart Price Optimization & Management Advantage / Essentials	EAR99	N/A
T&L Accelerator*	EAR99	N/A

*Product Add-On

Definition of Terms and Acronyms

ECCN = Export Control Classification Number

CCATS = Commodity Classification Automated Tracking System

3. Prohibited End-Users and End-Uses Under U.S. Law

Regardless of classification, PROS products, services, and technologies are not to be exported, reexported, or transferred to, or used or accessed by:

- Belarus, Cuba, Iran, North Korea, Russia, Syria, the Crimea region of Ukraine, the Donetsk People's Republic region of Ukraine, or the Luhansk People's Republic region of Ukraine.
- Any company or other entity located or headquartered in Belarus, Cuba, Iran, North Korea, Russia, Syria, the Crimea region of Ukraine, the Donetsk People's Republic region of Ukraine, or the Luhansk People's Republic region of Ukraine.
- Any national or resident of Belarus, Cuba, Iran, North Korea, Russia, Syria, the Crimea region of Ukraine, the Donetsk People's Republic region of Ukraine, or the Luhansk People's Republic region of Ukraine.
- Any military end use in Belarus, Burma, Cambodia, China, Cuba, Iran, North Korea, Russia, Syria, or Venezuela.



- Any military end user in, or of (wherever located), Belarus, Burma, Cambodia, China, Cuba, Iran, North Korea, Russia, Syria, or Venezuela.
- Any entity, individual, or others with whom transactions (and/or transfers to) are prohibited under applicable export control and sanctions laws, including those listed on any applicable sanctioned party lists (e.g., OFAC Specially Designated Nationals (SDNs) and Blocked Persons lists, OFAC Sectoral Sanctions Identifications Lists, BIS Denied Persons List, BIS Entity List, BIS Unverified List, etc.).

Further, a party may not use or transfer PROS' products, services, or technologies for use in, or with any other prohibited end-uses or prohibited end-users, including, among others, chemical or biological weapons, sensitive nuclear end-uses, or missiles (including unmanned aerial vehicles).

Disclaimer: *This information is provided for guidance only and is provided "AS IS". PROS does not represent, warrant, or guarantee that the information is complete, accurate, or up to date. This information is subject to change without notice, and it is not intended to constitute legal advice or to be used as a substitute for specific legal advice from a licensed attorney. Any use of the information by you is without recourse to PROS and is at your own risk. PROS is not responsible for any damages any third party may suffer from using or relying on such classifications. Please contact legal@pros.com with any questions regarding the PROS ECCN matrix.*

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